Until there's a home for everyone

Solutions for the housing shortage

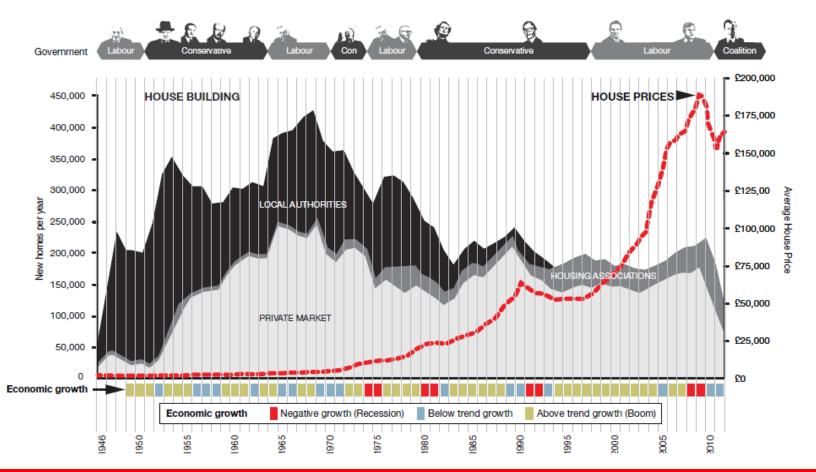
How to build the 250,000 homes we need each year

Toby Lloyd Head of Policy



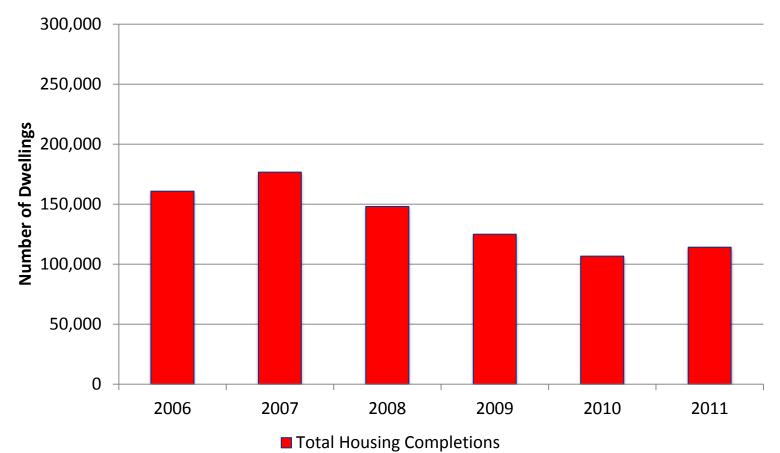
Monday, 23 September 2013

Since the 1960s, we've built fewer and fewer homes.



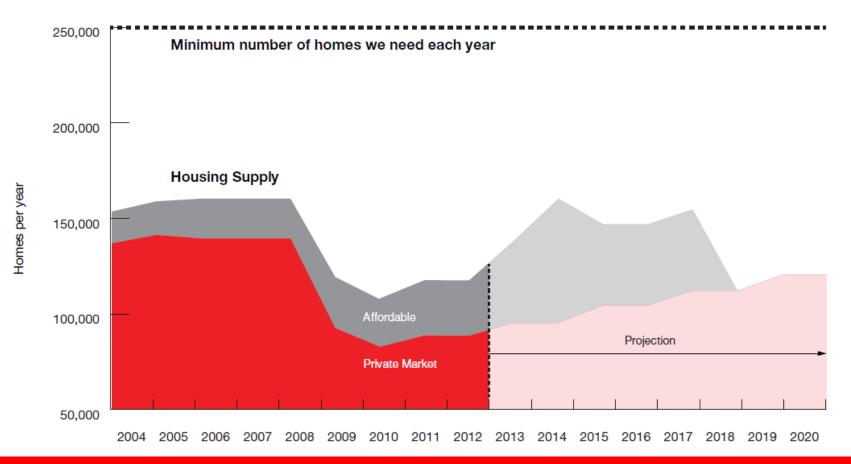
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In 2010, we built the lowest number of homes in peace-time since WW1



Shelter

We calculate, that current plans mean we won't build enough homes in any year for the foreseeable future.



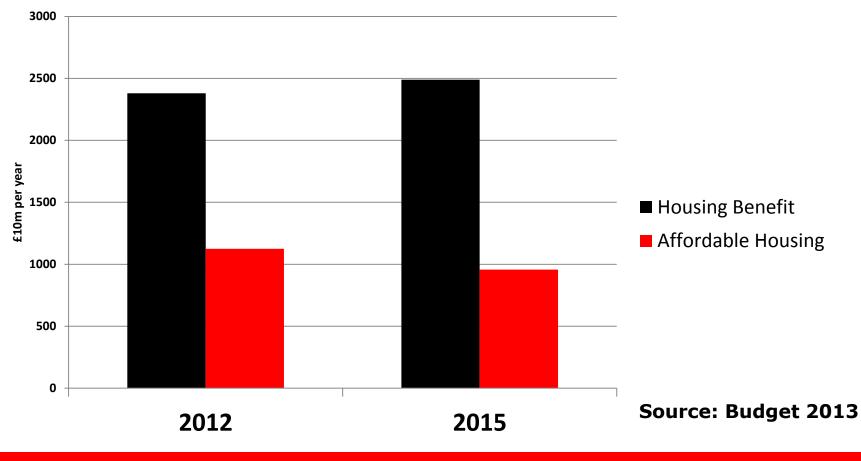


Conclusion: the shortage is huge and growing.

- We need 250,000 homes per year to meet need.
 People are living longer, relationships break down and new ones start. This means the number of households grows.
- Currently and into the future, the housing shortage is 100,000 to 150,000 homes per year.
- This means, that at current building rates the shortage will grow by 1m homes every 7 years.

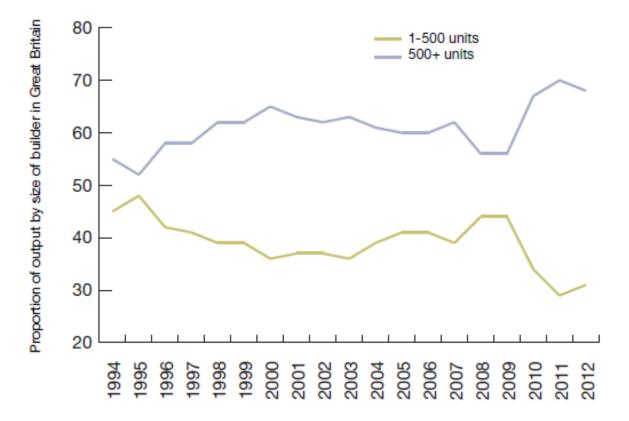


(a) Public investment has declined. We spend far more on rent subsidies than on house building and the gap is set to grow.





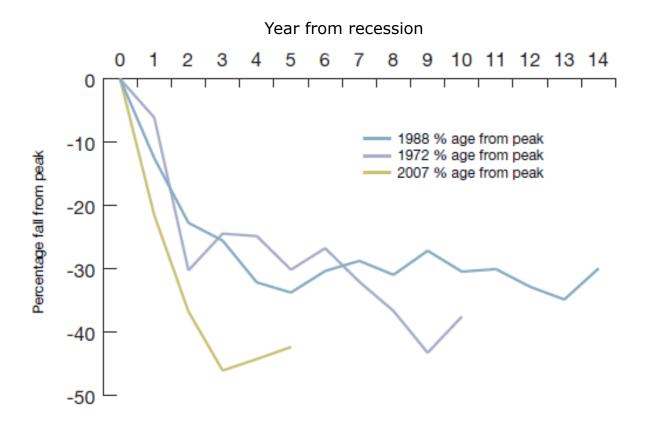
(b) The private house builder market is **controlled by a few big builders**, who are very risk averse. It's not very competitive...



Source: NHBC



(b) Plus, the historical record of recovery from recession is very poor for the private house builders...





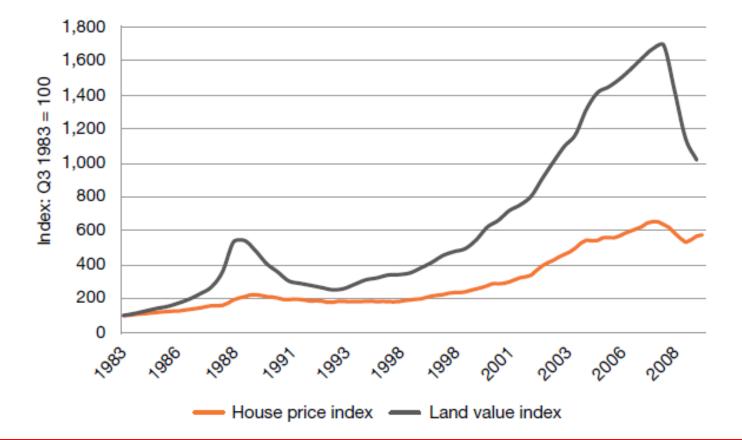
(c) Not only is the house builder model dysfunctional, so is the land market.

Not enough land is made available for house building:

- A lot of prime land is protected: 'Green Belt'
- It's hard to buy land for small builders hard to find out who owns what and make offers
- Major builders control much of the land market through private agreements which are not transparent. These are the long term 'land banks'



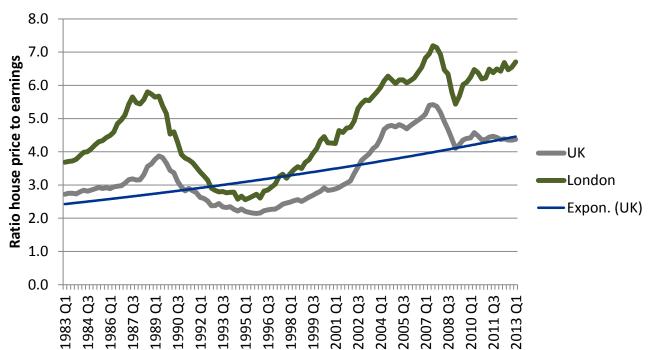
Because so little land is released, land prices for building homes are a massive barrier to delivering homes



Shelter

Main government solution is addressing the wrong problem

Govt's Help to Buy scheme boosts mortgage availability. But this doesn't deal with underlying problem

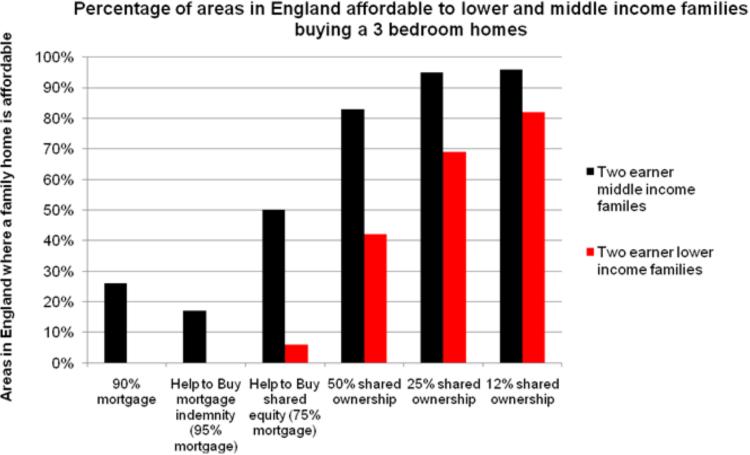


House price to earnings ratio (1983-2013) FTB



And won't help middle earners...

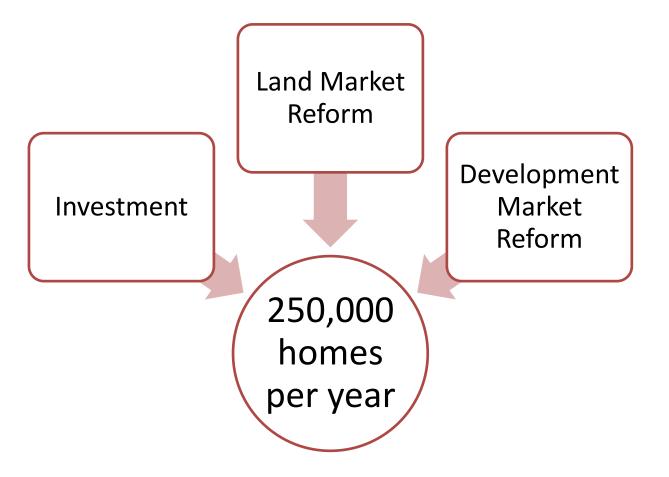
Shelter analysis shows that even HTB won't really help.





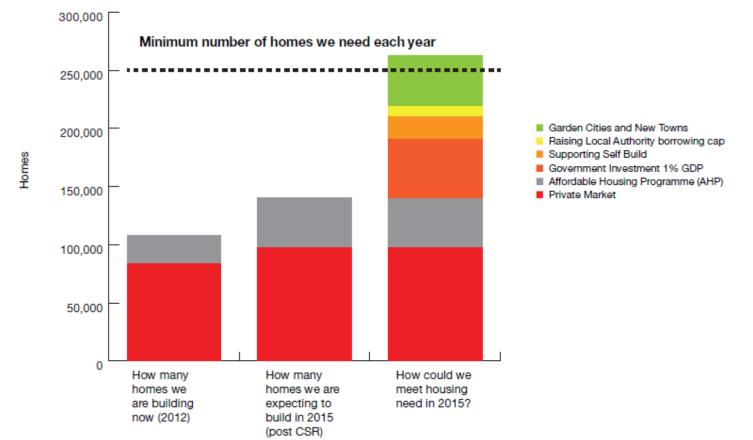
Areas in England where a family home is affordable

We need both investment and reform to build enough homes





We've looked closely at the options and it will take a **balanced package of measures** (investment and reform)





Our recommendation on investment:

£12 billion

- Four year programme
- Delivers 52,000 homes per year
- Balance is towards social rented (genuinely affordable)

Key barriers	Potential solution
Deficit	Off-balance sheet models
Product must be politically appealing	Shared ownership models
Priority versus other spending commitments (transport)	Shelter 2015 campaigning



We need reform as well as investment, to make sure we build enough homes even when money is tight.

Some reforms could be **`quick wins'**:

- Letting councils have more powers to do Green Belt Swaps Could deliver 33,000 extra homes per year
- Giving councils more power to convert commercial buildings into residential Could deliver 10,000 extra homes per year
- Supporting rural affordable housing with 'Exception Sites' Could deliver 1,500 extra homes per year



Some reforms will take longer, but are crucial:

- New ways of bringing together powers over infrastructure, planning and housing to fix the land market.
- This could be in the form of new Garden Cities.
- These new models must support smaller builders to break the monopoly of the big house builders
- They must also make sure land prices are controlled, so that the homes are not unaffordable



We've done this recently in a small corner of East London...





What are the options?

And there are plenty of international and UK local authority examples of transformative approaches:





Accordia, Cambridge

Self-build in Almere, Holland



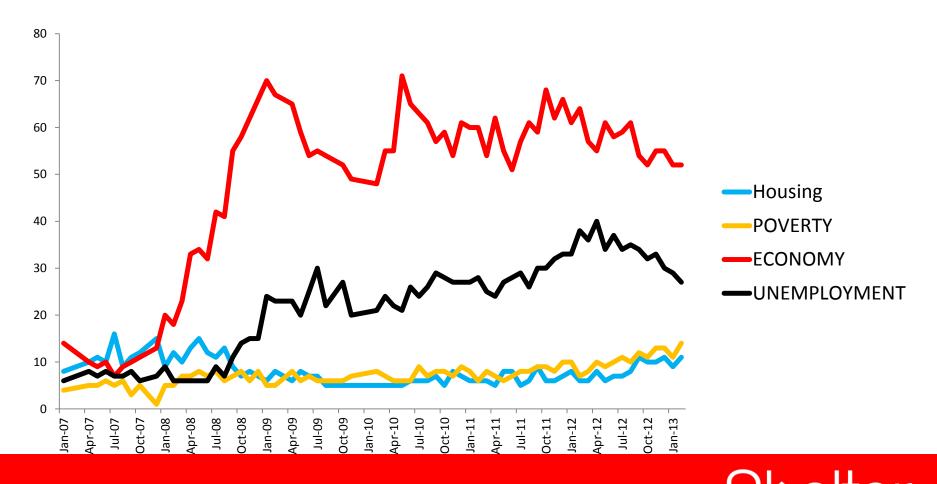
Overall, our package of measures could deliver 170,000 homes per year. Enough to close the housing shortage

Action now	Longer-term reform		
Short-term measures could give an immediate		Policy makers also have to confront the systemic	
boost to housing supply to start addressing the		problems that pre-date both the credit crunch and	
backlog and stimulating economic growth.		current pressures on government spending.	
Option Homes/year		Option	
Boost direct central government 51,072		Garden cities and new towns	
nvestment			
Green belt swaps 33,000		Supporting self-build	
Raise the local authority 12,000		Local authority development	
borrowing caps		management	
Commercial property conversions 10,000		Restructuring local borrowing	
Extending rural exception sites 1,500			



But it will be an uphill struggle to convince politicians to act...

IPSOS MORI polling on 'key issue facing Britain'



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